ProcureAbility
a Jabil company

Managed Services Solution for Top US University

A leading university engaged ProcureAbility to help transform their procurement operations



Background

When the University's procurement leader stepped down, the team faced a gap in expertise and needed support to keep projects on track. They were looking for ways to enhance their team's capabilities, bring in fresh strategies, and ensure they continued adding value to the organization.

- Sought a third-party procurement services provider to clear and manage a growing backlog of purchase requests and contracts
- Needed to improve collaboration and stakeholder satisfaction by increasing the delivery of procurement services
- Required improved processes and policies, along with an expert understanding of industry best practices and benchmarks

Our Approach

ProcureAbility developed a blended onshore/offshore global Managed Services solution to effectively tackle client challenges.

1. Supported senior leadership with a focus on evaluating and redesigning processes, while teams worked on clearing the backlog of contracts and purchase orders
2. Integrated into the client's P2P process to manage the entire lifecycle, from purchase requisition to contract signature
3. Set up KPIs and SLAs to track project metrics, ensuring transparency and accountability for internal clients

Client Impact

4.4K
Procurement requisitions processed

700+
Contracts fully executed

$2-3M
Total estimated savings

24%
Reduction in contract lead times

- Reduced internal review time by 35% from Q1 to Q2
- Created customed transparency tools and trackers for stakeholder review and accountability
- Introduced a new category system to improve visibility of addressable spend