ProcureAbility
a Jabil company

Managed Services Program for Leading Consumer Packaged Goods Firm

ProcureAbility implemented a multi-year procurement transformation designed to modernize and accelerate indirect procurement value creation.



Client Pain Points

A Fortune 300 food & beverage company recognized the need to enhance its operational capabilities to manage and execute key procurement initiatives.

- Add execution capacity to accelerate the implementation of strategic projects
- Leverage outside knowledge and expertise to identify opportunities
- Build in-house capabilities to ensure its procurement function would become more self-reliant, agile, and capable of driving continuous improvement in the future

Our Customized Solution

ProcureAbility launched a managed services program that generated cost savings by focusing on category management, strategic sourcing, and value engineering.

1. Mobilized a team of resources to document policies and procedures, identifying opportunities to accelerate and automate workflows
2. Positioned expert resources to provide sourcing execution, contract management, and operational procurement support across Marketing & Sales, Capital & Operations, and Logistics
3. Leveraged ProcureAbility COE for access to industry-leading best practices and strategies, benchmarks, tools, templates, market research and analytics

Client Impact

$8.2M
Hard savings across $61M in managed spend

$9.6M
Total value creation, including cost avoidances

- 130+ projects completed, spanning the source-to-contract lifecycle
- 4 training sessions facilitated to build departmental capabilities
- Created performance management, benchmarking, and executive dashboards to monitor workloads
- Implemented project intake/tracking across organization with KPIs, and SLAs to measure efficiency and drive continuous improvement