ProcureAbility
a Jabil company

Productivity Boosted by 116% for Major Private Energy Company

Through strategic resourcing, industry expertise, and best practices, the client achieved faster RFPs, smarter contracts, and more efficient teams.



Client Pain Points

Under new ownership, a power company faced outdated systems, inefficient processes, and deep organizational silos. Leadership sought to reassess and build a roadmap for transformation.

- Rebalance from a compliance-driven model to one that actively supports business needs and enables value-driven sourcing
- Build resource capacity by optimizing workloads, streamlining intake processes, and enabling the team to efficiently manage a high volume of requests
- Introduce strategic sourcing and category management practices while overcoming resistance to change through targeted upskilling and cultural transformation

Our Customized Solution

ProcureAbility deployed multiple teams to relieve immediate pressure, build long-term capability, and drive stronger alignment with both internal stakeholders and external suppliers.

1. Deployed professionals across execution, category management, and process improvement to establish consistent tools and templates.
2. Conducted benchmarking and assessments to uncover bottlenecks and improve collaboration between procurement and the business.
3. Led a Supplier Summit to boost supplier participation and training to improve internal adoption in a compliance-heavy environment.

Client Impact

56%
Increase in procurement capacity

1,000+
Supplier Summit attendees

9
Bilingual training sessions delivered

38%
Reduction of RFP cycle time

116%
Improvement in contract execution efficiency

- Triaged urgent sourcing needs and streamlined approvals, thus reducing backlog, expediting timelines, and improving cross-functional alignment
- Strengthened supplier and stakeholder relationships, while building trust internally through proactive communication collaboration
- Upskilled the team and led a resource gap assessment that resulted in 52 new roles posted