ProcureAbility
a Jabil company

Strengthening Procurement with Category Support and Contract Execution

A top U.S. research university partnered with ProcureAbility to clear backlogs, streamline operations, and build capacity in a fast-moving environment.



Client Pain Point

Facing delays from procurement backlogs, the university needed fast, hands-on support to keep sourcing and contracting on track.

- Urgent need for a procurement partner to accelerate sourcing projects without delay
- Pressure to clear contracts quickly to avoid project delays and support essential programs
- Lack of clear decision guidelines for insurance redlines, causing inconsistent contract reviews

Our Customized Solution

ProcureAbility deployed a dedicated team of source-to-pay specialists, led by an experienced project manager, seamlessly integrating with the university's procurement staff.

1. Delivered category expertise and hands-on support for IT, Professional Services, and Research procurement
2. Reduced repetitive contracts by consolidating vendor agreements through Master Service Agreements (MSAs)
3. Built performance monitoring tools to track workloads, KPIs, and SLAs, enabling proactive management of resource gaps

Client Impact

1,170+ contracts completed

2,100+ requisitions processed

700+ change orders managed

44% reduction in average contract cycle time

- Established clear insurance guidelines and standardized contract terms, speeding up reviews
- Minimized duplicate contracts by grouping vendor work under broader agreements
- Created dashboards and training materials to improve team efficiency and onboarding